My Export Challenges
please check ALL that apply and FAX to 210-335-0673

I am currently exporting □ YES □ NO I have a DUNS number □ YES □ NO
My company is a □ Manufacturer □ Distributor □ Services provider with _____ (number) of employees

My company is: a small business? □ YES □ NO Minority Owned? □ YES □ NO
Woman-Owned? □ YES □ NO Veteran-Owned? □ YES □ NO

I am exporting / want to export products which are: ☐ US made ☐ Non-US made ☐ Both

My product is: _____

I sell to these countries: _____

I give credit terms to my foreign buyers □ YES □ NO

I need:
- ☐ agents / distributors in other countries
- ☐ to determine the best foreign markets for my products
- ☐ market research reports
- ☐ export training
- ☐ money to make and / or buy US-made products to sell overseas
- ☐ to offer credit terms to my buyers to meet - or beat - my competition
- ☐ to post a stand-by letter-of-credit as a performance bond
- ☐ to get my bank to allow foreign receivables as eligible collateral for my loan
- ☐ to get a bank to lend my buyer the money to buy my capital equipment
- ☐ to protect myself against non-payment by my foreign buyer
- ☐ to finance my dealer until they sell the capital equipment I am selling to them
- ☐ other (specify): _____

Question / Comments:
_____

_____

_____

My name and title: _____

Company name: _____

Company address:_____

Company City, State, Zip Code: _____

My phone # is: (_____)_____

My e-mail address is: _____

☐ YES! Please have someone call me who can assist me in my export business!
☐ YES! I will attend the Exporting Seminar at Bexar County Contracting Conference on December 7th.

SHK 12/9/2011